



# Edge Telecom



Corporate Jet Management own, manage and charter private jets all over the world. Whilst based in the UK at the exclusive Farnborough Airport, they have both international offices and pilots scattered across the globe.

With regards to their mobile fleet, CJM were generally happy with their network and the coverage they received. They were however looking for some assistance in reducing their costs.

By choosing to partner with Edge, they picked a mobile specialist that very quickly understood their call profile, especially the international aspect of the costs and started to implement changes to the contract that had a massive effect on the amount that CJM were being billed.

Elaine Hoy, Accounts Administrator for CJM commented.

In the past 3 years of partnering with Edge we have seen our bills consistently 40 -50% lower than before our association.

On top of that, it makes a refreshing change to know that should I need any on-going support with the account, I can make one call to Edge and the guys will resolve any issues quickly and efficiently, such is the level of their attention to detail.



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